

CASE STUDY

Modernized ERP, & Procurement Cloud with a Futuristic Solution

Oracle Cloud ERP & Cloud Procurement Implementation



Westmont Hospitality Group was founded in 1975. This company provides aspects of hotel management, and other facility services. Their headquarters are located in Mississauga, Ontario, Canada. Westmont is one of the largest privately-held hospitality organizations in the world.

Revenue: \$2.0 Billion

Deployment Location:

United States, Canada, & Europe

Industry: Hospitality

Legacy Platform: Oracle E-

Business Suite

Methodology used

Vigilant used their proprietary **Insculpt Methodology** that was developed exclusively for Oracle Cloud Applications using Industry Practices and Oracle Cloud Applications standard functionality.

Customer Objectives and Challenges

- Have a Cloud based global solution across all hotels
- Over 300 hotels spread across US, Canada and Europe
- Multiple ownership models for hotels – owned, managed and franchised
- Security requirements to ensure one hotel's data is not available to another hotel across sub-ledgers and at GL level
- Decentralized sub-ledger processing with centralized payments and GL
- Complex approval rules
- Use of primary and secondary ledgers for management and statutory reporting
- Complex hospitality reporting needs
- Integration with legacy non-Oracle systems

Results



Reduced overall IT Costs on ERP systems by 50%



Eliminated all customizations



The project was delivered on-time and on-budget



Training & knowledge transfer to nearly 400 users spread across 11 countries

Benefits Achieved

- ✓ Global solution implemented across all hotels
- ✓ Security requirements met using Oracle Cloud's standard functionality
- ✓ Integration requirements and Payments met using web services and file-based integration
- ✓ Localization defined for European countries to ensure accurate statutory and management reporting